Politely Direct

What would it take for you to hire me this evening?

Ask Strong Questions Early and Refer to it After We Meet

If you feel confident and comfortable that I can get your house sold, will you hire me this evening?

How Am I Doing?

How am I doing?

Just Ask!

Can I have the job?

You are Pushy

I am an assertive realtor. What kind of realtor are you looking for? One that when they get an offer on your property looks at it and says, "Well, if it sells, it sells, if it doesn't, it doesn't. Or one that rolls up their sleeves, takes that offer and does everything they can to push that offer through on behalf of you, the client? You want my kind of realtor, don't you?

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