accent REALTORS®
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Your *best friends* in real estate!

Top Tips for Buying a New Home!

1. Use a Professional, Full Time Realtor & Be Up Front with Your Realtor
When buying a home it costs you nothing to use a realtor so it makes sense to have a full time, real estate professional on your side. Also, the only way your Realtor can do their job correctly is to have honesty and loyalty from you the buyer. In return for that you should receive up front information and hard work from your Realtor.

2. Money Talks
Unless you are paying cash you should ***always* talk to a lender prior to beginning your home search**. Your Realtor can recommend quality, local lenders and set up a quick 10 minute phone visit that lets you know how much you can afford: payments, down payment, closing costs, and what fits into your budget.

3. The "P" Word
Nothing is perfect...when considering a new home keep in mind that, if the home is 90% of all your expectations and needs, make an offer! Many people make the fatal mistake thinking that the perfect home has to be out there...and its not. This thinking costs you, the buyer, time and money. Even when building from the ground up, after you have moved in there is always something you wish you had done differently.

4. Location, Location, Location
Are you really saving money if your new address is so far from your jobs/activities that you are never there to enjoy it? Don't spend all your valuable time driving just to save $100 a month. You'll spend it on gas in the end.

5. Don't Let $10,000 Stand in Your Way
Do you realize that over a 30-Year mortgage $10,000 added to the purchase price will increase your payment by an average of $65 a month?

6.. However, Don't Reach So Much That You Become "House Poor"
Don't stretch yourself so much financially that you can only afford the mortgage and nothing else. An occasional night on the town helps the attitude.

7. Stop Looking for the Deal Of The Century
Remember above all else: You get what you pay for.

8. Always Ask For A Home Inspection
Whether it is a brand new or slightly used home you need to know if problems exist and have them corrected by the seller before moving in.

Call us at 665.8559 to learn how we can help you find the best home, at the best price, with the least amount of stress!