# Annual Client/Customer Phone Questionnaire

"I am getting ready for next year and, quite frankly, I'm looking for ways to get better at what I do for a living. Because we were involved in a sale this year, I would genuinely like your opinion regarding me. If I were to provide better service or just plain do a better job, what one recommendation would you have for me? _____

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If little or no response,
Was there any one thing I did that didn't sit well with you or that you wondered why I did it just that way?

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Was there anything I could have done to better serve you? _____

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Are you aware of any unique services other agents offer? _____

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# Annual Client/Customer Phone Questionnaire

If you were a real estate agent, what would you do for your buyer/seller? _____

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If you were to select one thing I did of most value to you, what would it be? _____

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Notes:



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