The longer your home is on the market, the less it will sell for.

Market Time vs. Selling Price*

Time on Market	Sales Price
0 - 4 weeks	98.1%
4-12 weeks	96.4
13- 24 weeks	94.4
24 – or more	91.1

The longer your home is on the market, the less it will sell for.

Source: National Association of Realtors * Rick DeLuca

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