THE TOPPRODUCERGROUP LLC

Top Producer Group
Business Quiz

Rate your answers on a scale of 0-10 - 0 being "Not at All", and 10 being "100 % True". 0 – 10

1. I always plan my day in advance, either in the morning or the evening.
2. I have a saved list of specific, measurable goals I intend to achieve this year.
3. I check my email and Facebook messages no more than 4 times a day.
4. I never accept listings that will not sell or that will not give price improvements.
5. I put myself in situations where it's impossible for me to be interrupted.
6. I regularly participate in masterminds with people I like, respect & learn from.
7. Every month I read at least one eBook or webinar on marketing & sales.
8. I invest in training or coaching programs to increase my business.
9. I am closing more sales this year and I have more free time for fun.
10. The days I feel great outnumber the days I feel frustrated and overwhelmed.

You should now have 10 different answers, each with a response between 0 and 10. Add them up to get your top producer score.

The Results

You've probably decoded my super-complex scoring system by now — the higher the score, the better you're doing... and the better you're LIKELY to do in the future.
A score of 85 and above means you're doing really well, and likely right on track to achieve what you set out to do this year. Congrats!
A score of 70-85 means you're likely getting some traction, but spend more of your time frustrated, overwhelmed and feeling like you should be getting paid a LOT better for what you're doing.

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