NINJA AGENT BUYER PREQUAL SCRIPT

What is important for you about finding a home at this time?

How long have you been looking?

Are you working with any other agents?

What areas are you interested in?

What is you 1st, 2nd and 3rd choice?

What is important to you about those areas?

How soon would you like to be moved in?

Have you seen any homes you're interested in?

Can you describe your dream home for me?

Did you speak to the lender? Did you get approved for the mortgage?

What is the lender's name, company, phone and/or email?

What price range are you looking in?

How much of a down payment are you working with/what type of loan are you planning to use?



For more information visit www.NinjaAgent.com email Coaching@NinjaAgent.com call 303.780.PLAN(7526)

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