Step 2 – Housing Statistics/Graphs/Flyers Ready

Have your flyers and helpful branded handouts ready *before* you need them.

You don't want to be scrambling for paperwork in front of your prospects and customers!

Look up housing statistics in your area and make graphs and flyers to hand out.

Your customers will be impressed that you did your homework and thankful for the information!

Share your success and let Coach Carol know you've completed this step.

Copy and paste this tweet onto Twitter: *I just completed Step 2 in my Top Pro Seller Certification @CarolMazur #topprogroup*

Becoming a high volume top producer is a serious step in life, which requires professional systems and guidance. Congratulations on putting your expired systems in place!

Search **e2** for additional real estate training tips.