Seller Questions Service Form

Date:_____ Lead Generator: _____Source of Lead_____
Lead Assigned to: _____ Status: A B C (circle one)
Outside Referral Fee: YES NO If YES, to who: _____ %: _____ Phone: _____

Prospects Name: _____Spouse:_____

Address: _____ City: _____ State: _____ Zip: _____

Home Phone: _____ Work/Cell:_____ Email: _____

Is the property address the same as your mailing address? YES NO

If NO, What is your mailing address? _____

Are you the only person on title to the property? YES NO If NO, Who else is on title? _____

Why are you selling? _____Where are you moving to? _____

When do you need to be there? _____ Do you need an Agent there: YES NO

How long have you owned your home? _____

Would you describe your home for me?

bedrooms _____ # baths _____ Age of Home: _____ Model: _____

Subdivision: _____Type of garage? _____

Square feet? _____ Lot size? _____

Special features: _____

What sold you on your home? _____

Describe your location in your Subdivision: _____

Have you done any updating to the home since you bought it? YES NO

If YES, What kind of updating?_____

What are homes like yours selling for in your neighborhood? _____

What would be an acceptable selling price for you? _____

What do you owe on the property? _____ What Interest Rate: _____

How did you hear about us? _____

What are the three things you are looking for in a Realtor?

Have you or are you going to talk with any other agents? YES NO If yes, when: _____
Great that should do it for me, is there anything else I should need to know: _____

NOTES:

Appointment Date: _____ Time: _____ Deliver Pre-List on: _____

GREAT, let me take a moment to make sure I have all the information I need!