

**URGENT**

**IMPORTANT**

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Mind, Body, Heart, Spirit

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**Tips to Reach the Top Faster!**

[www.TheTopProducerGroup.com](http://www.TheTopProducerGroup.com)

**PROJECTS**      **DELEGATE**

**PERSONAL TO DO**

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**PERSONAL VICTORY:** \_\_\_\_\_

**Annual Listing Goal** \_\_\_\_\_ **YTD Listings Taken** \_\_\_\_\_

Track	Goal	Actual	Futures	Appts	Calories	Exercise
Sphere calls					Brkfst	Walk
Expired calls					Snack	Weights
FSBO calls						Stairs
IVR calls					Lunch	Run
Buyer Calls ABC					Snack	Dance
Note Cards						Sit ups
Farm calls JL/JS					Dinner	Swim
Email Messages					Snack	other
Social Media						other
Face to Face					Total	Total