Hand Written Notes

- Write a sentence or two about something you admire about the person.
- Think of things you wanted to tell the person in the past.
- Remind the note recipient how important they are as a friend.
- Don't make jokes. Just be sincere and direct with you praise.
- Reword sentences with from "I" or "me" to you or your and avoid the word "my".
- Make the note fit on a 3 x 5 sized note card - not branded to your business.
- Dedicate a special notebook to write a first draft of the note. Not only will save note cards, but you will always have a list of great people in your life, and the reasons why you are thankful for them.

Now, write down one true, meaningful, sentence about the person.

1.	Really admire the way you…….	P.S. Let's have coffee on Friday, call me.
2.	Really admire……	P.S. Let's have coffee on Friday, call me.
3.	Respect ……	P.S. Let's have coffee on Friday, call me.
4.	Appreciate this…….	P.S. Let's have coffee on Friday, call me.
5.	The fun we had……	P.S. Let's have coffee on Friday, call me.
6.	Our friendship……	P.S. Let's have coffee on Friday, call me.
7.	The way you….	P.S. Let's have coffee on Friday, call me.
8.	Your concern for your family…..	P.S. Let's have coffee on Friday, call me.
9.	A special trait……..	P.S. Let's have coffee on Friday, call me.
10.	Your attention to detail….	P.S. Let's have coffee on Friday, call me.

Next invite past clients and people you want to thank to lunch.

11.	You're so amazing…….	P.S. Let's have lunch on Friday, call me.
12.	How are you?	P.S. Let's have lunch on Friday, call me.
13.	Thank you for listing …….	P.S. Let's have lunch on Friday, call me.
14.	Thank you for trusting me …….	P.S. Let's have lunch on Friday, call me.
15.	Thank you for the referral…….	P.S. Let's have lunch on Friday, call me.
16.	Thank you for purchasing……	P.S. Let's have lunch on Friday, call me.
17.	Thank you great being a mentor….	P.S. Let's have lunch on Friday, call me.
18.	Thanks for being a great role model…..	P.S. Let's have lunch on Friday, call me.
19.	How is ……	P.S. Let's have lunch on Friday, call me.
20.	How do you like the neighborhood?	P.S. Let's have lunch on Friday, call me.

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