Name_____Phone Number_____

Address_____

Do you live in the house? _____ Are there renters, or is it vacant? _____

How long have you been there? _____

What township are you in? _____

Was your home listed with a Realtor when you bought it? _____

Are you planning to sell or do you just want a market analysis? _____

Do you need to sell or do you want to sell? _____

If you sell the property, where will you go? _____

What style of home do you have? _____ Siding? _____

How many bedrooms do you have?_____ Baths? _____

Do you have a garage? _____ Attached or detached?

Do you have central air? _____ What type of heating?_____

What would you estimate the square footage to be? _____

Do you have a basement (finished?), crawl space or a concrete slab? _____

Are you aware of anything that might hinder the buyer's use of your property?

_____

Where would you rank your condition? Would you say it is….. Below Average

Average Above Average or Outstanding

Are you familiar with any recent sales that have taken place in or around your neighborhood?

_____

Where would you estimate your value to be? _____

Do you have children? _____

Can you tell me anything special about your property? Freshly painted, new carpet, new furnace, etc.? _____

_____

Where did you get my name? _____

Do you have a DVD _____ or VCR _____?

The Sam Miller Group

Date_____

TODAY'S DOLLAR PRODUCTIVE ACTIVITIES

ALWAYS DO THE MOST DOLLAR PRODUCTIVE AND IMPORTANT TASK FIRST!

Todays Top Ten Dollar Productive Activities:

1_____ $_____

2_____ $_____

3_____ $_____

4_____ $_____

5_____ $_____

6_____ $_____

7_____ $_____

8_____ $_____

9_____ $_____

10_____ $_____

FOLLOW-UP	PHONE #
1	
2	
3	
4	
5	
6	
7	
8	

Phone Call Goal_____