Wednesday, February 10, 1999

Tom & Debbie Conner
8598 Harvest Home Drive
Mentor, OH 44060

Dear Tom & Debbie:

This letter is to update you on the recent activities on your property.

We are constantly personally promoting your listing to Realtors who are working with buyers in your area and price range to encourage more showings. We never know exactly what marketing activity will create the right buyer for your home, so we have implemented a full, pro-active marketing program.

Remember, you have the best team in the business working hard to get your property sold.

Yours Realtors,

The Crockett Team
The Leaders in Real Estate
Smythe, Cramer Company