Wednesday, February 10, 1999

Tom & Debbie Conner
8598 Harvest Home Drive
Mentor, OH 44060

Dear Tom & Debbie:

Just to keep in touch and update you on the marketing of your home.

We wish we could have placed a Crockett Team "SOLD" sign on your home this week.

We are trying really hard to sell your home. Our team is constantly promoting your home at our weekly sales meeting and to all prospects who may by looking for a home in your price range. We are confident that the right buyer will come along.

While we have not yet sold your home, we are very optimistic as to the future and will continue our efforts on your behalf.

Your Realtors,

The Crockett Team
The Leaders in Real Estate
Smythe, Cramer Company