III,B,3,c Midland Title Client Service Call Work Order

Client's Name:_____

Client's Address:_____ **Phone:**_____

Date Called:_____ **Caller's Name:**_____

Day 2 Script: Midland Title will call and introduce themselves. (If seller home)

"Hello, is _____ (Seller's name) there? Hi _____(Seller), this is _____ from Midland Title Company. I am Midland Title's Service Manager and *your personal contact.* I just wanted to inform you that we have already started the preliminary title work that will be necessary when The Crockett Team sells your home. Therefore, I wanted to give you a call and introduce myself. If you have any questions or concerns, don't hesitate to give me a call. Then again, you're working with The Crockett Team . . they're the best in the business, so you're in great hands!

Thank you for your time. It has been my pleasure to talk with you. Once again, my name is _____ with Midland Title Company and you can reach me at _____ . . . . Have a Great Day!"

Day 2 Script: Midland Title will call and introduce themselves. (answering machine)

"Hello _____(Seller's name). This is _____ from Midland Title Company. I am Midland Title's Service Manager and *your personal contact.* I just wanted to inform you that we have already started the preliminary title work that will be necessary when The Crockett Team sells your home. Therefore, I wanted to give you a call to introduce myself. If you have any questions or concerns, don't hesitate to give me a call. Then again, you're working with The Crockett Team . . . they're the best in the business, so you're in great hands!

Once again, my name is _____ with Midland Title Company and you can reach me at _____. . . . Have a Great Day!"