Web Lead Conversion Dialog

Hi this [full name], ... from [your company real estate].

You requested information on a home in [Our Area] and...

I am calling to see if you located the information, and if you are finding any difficulties in what you are looking for.

FOCUS, LISTEN, and REPEAT THEIR ANSWER

Great...Are you still looking to relocate to our beautiful area?

Y / N

FOCUS, LISTEN, and REPEAT THEIR ANSWER

Wonderful where /

or

Wonderful when / do you need to be here/there? And how can I make things easier for you?

FOCUS, LISTEN, and REPEAT THEIR ANSWER

What are your plans?

FOCUS, LISTEN, and REPEAT THEIR ANSWER

Make an appointment to come in to your office or meet for coffee at a fantastic location. It's only coffee. Refer them or list their home.

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